



MAY 2–3, 2016 | PLYMOUTH

Deposition Skills *workshop*

Win Your Case with Expert Deposition Skills

Cosponsor

The Litigation Section of the
State Bar of Michigan

New This Year

Same great program, less
time out of the office with
advance online preparation

REGISTER TODAY

www.icle.org/depskills
877-229-4350



ICLE

THE INSTITUTE OF CONTINUING LEGAL EDUCATION

The education provider of the State Bar of Michigan

The State Bar of Michigan • The University of Michigan Law School • Wayne State
University Law School • University of Detroit Mercy School of Law • Western Michigan
University Thomas M. Cooley Law School • Michigan State University College of Law

Win Your Case with Expert Deposition Skills

The quality of your deposition skills directly impacts the outcome of your case and your career. Learn the practical elements of taking any kind of deposition and develop smarter questioning strategies, all while being guided by an all-star faculty of top litigators in a risk-free environment. Coaching and critiquing throughout the program help you master techniques and develop your own style.

Whether you have taken many depositions or only a few, knowing how and what to ask can pave the way for winning dispositive motions, productive settlement negotiations, and even voluntary dismissals.

Advance Online Preparation Required

Come ready to participate in the training by completing online preparation. Spend 2–4 hours viewing video demonstrations, reviewing the case file, and preparing for cross-examining the plaintiff and defendant in depositions.

Trainers



Gary A. Maximiuik
Wheeler
Upham PC,
Grand Rapids



Barbara A. Patek
Erman Teicher
Zucker &
Freedman PC,
Southfield

Contributors



Michael P. Ashcraft, Jr.
Plunkett Cooney PC,
Bloomfield Hills



Stephen R. Drew
Drew Cooper
& Anding,
Grand Rapids



Cameron J. Evans
Evans Law Group
PC, *Rochester*



Steven E. Goren
Goren Goren &
Harris PC,
Bingham Farms



David A. Hardesty
Gold Star Law
PC, *Troy*



Andrew M. Malec, Ph.D.
O'Keefe,
Bloomfield Hills



John Mucha III
Dawda Mann
Mulcahy & Sadler
PLC, *Bloomfield Hills*



Megan P. Norris
Miller Canfield
PLC, *Detroit*



Christopher J. Raiti
McGraw Morris
PC, *Troy*



Patricia A. Stamler
Hertz Schram PC,
Bloomfield Hills



Sheldon J. Stark
Mediator and
Arbitrator, *Ann Arbor*



Marcy A. Tayler
Kitch Drutchas
Wagner Valitutti &
Sherbrook, *Detroit*



Maureen T. Taylor
Brooks Wilkins
Sharkey & Turco
PLLC, *Birmingham*



Jesse L. Young
Sommers Schwartz
PC, *Southfield*

Agenda

MONDAY, MAY 2, 2016

8:30am

Welcome, Inspiration, and Group Discussions

In small groups, discuss the key areas you intend to explore for each Day 1 witness and put the finishing touches on your prepared cross-examination questions.

9:10am

Taking and Defending a Lay Witness Deposition: Plaintiff (Hands-On Exercise)

Go on the record with a court reporter to cross-examine and observe others cross-examining the plaintiff Laura McCarthy.

10:50am

Taking and Defending a Lay Witness Deposition: Plaintiff—Continued (Hands-On Exercise)

11:30am

Networking Lunch on Premises

12:30pm

Mini-Lecture and Demo: Deposing the Expert Witness

Explore the planning required and techniques used and what strategies work and why in an expert witness deposition.

1:25pm

Taking and Defending a Fact Witness Deposition (Hands-On Exercise)

Go on the record with a court reporter to cross-examine and observe others cross-examining fact witness Eleanor Lambert.

3:05pm

Taking and Defending a Lay Witness Deposition: Defendant (Hands-On Exercise)

Go on the record with a court reporter to cross-examine and observe others cross-examining the defendant Paul Krause.

5:10pm

Mini-Lecture: Lay Versus Expert Witnesses

Explore the key differences between taking the deposition of a fact and an expert witness, including the goals of the deposition and expert witness qualifications.

5:30pm

Networking Reception

TUESDAY, MAY 3, 2016

8:30am

Mini-Lecture: Defending the Deposition

Identify the main objections used in defending a deposition and how and when to use them.

8:45am

Faculty Demonstration and Analysis: Deposing the Defendant and Defending the Deposition

Observe our expert faculty as they take a turn at deposing the defendant and defending the deposition. Compare your tactics and lines of questioning to theirs to help you identify your greatest strengths and growth opportunities.

9:30am

Taking and Defending an Expert Witness Deposition: Economic Loss (Hands-On Exercise)

Go on the record with a court reporter to cross-examine and observe others cross-examining the expert economist witness.

10:55am

Taking and Defending an Expert Witness Deposition: Economic Loss—Continued (Hands-On Exercise)

12:40pm

Networking Lunch on Premises

1:40pm

Mini-Lecture: Preparing the Witness for Deposition

A successful deposition happens only when the lawyer and the witness are prepared. Explain the law, the process, and what to expect to alleviate anxiety and improve the outcome.

2:10pm

How to Deal with Common Deposition Ethics Challenges

Through an interactive discussion, anticipate, avoid, and manage common ethical dilemmas in depositions.

3:15pm

Taking and Defending an Expert Witness Deposition: Emotional Distress (Hands-On Exercise)

Go on the record with a court reporter to cross-examine and observe others cross-examining the medical expert.

Thanks to Huron Reporting Service and Hanson Renaissance Court Reporters & Video for graciously providing the court reporters for this workshop for both the online preparation recording and for their service during the live event.

Deposition Skills *workshop*

MAY 2–3, 2016

The Inn at St. John's, Plymouth

CLE: 13.5 Ethics: 0.75 Level: Basic/Intermediate



THE UNIVERSITY OF MICHIGAN
INSTITUTE OF CONTINUING LEGAL EDUCATION

1020 Greene Street
Ann Arbor, MI 48109-1444

NONPROFIT ORG
U.S. POSTAGE
PAID
ANN ARBOR, MI
PERMIT NO. 106

ADDRESS SERVICE REQUESTED

Unparalleled Value!

Compare to NITA Deposition Skills—
Online at \$1,295 and 17.5–21 CLE

Compare to PLI Advanced Deposition
Techniques—\$895 for half day and 3 CLE

4 Ways to Register

1

Online (with credit card)
www.icle.org/depskills

2

Call (with credit card)
877-229-4350

3

Fax (form with credit card)
877-229-4351

4

Mail (form with payment)
ICLE, 1020 Greene St. Ann Arbor, MI 48109-1444

A. Personal Info

Name	City	State	Zip
MI Bar#	ICLE P'ship#	Phone	
Firm	Fax		
Address	E-mail		

B. Seminar Registration | Pick One

Deposition Skills Workshop

- ☐ \$795 General
- ☐ \$745 Cosponsor Section Member
- ☐ \$695 ICLE Partner
- ☐ \$645 4+ lawyers from the same firm (per lawyer)¹
- ☐ \$695 New Lawyer (0–3 years in practice P76760+)

16CK-5679

C. Payment Info | Calculate Total and Select Check/CC

Seminar Registration (Box B) \$ _____

Total Amount Due \$ _____

☐ **Check** Check No. _____ Payable to: ICLE

☐ **Visa** ☐ **Mastercard** ☐ **Amex** ☐ **Discover**

CC No. _____ Exp. Date _____

Signature for CC _____

¹A registration form is required for each lawyer registering.

Hotel Information: A block of rooms has been reserved at The Inn at St. John's, Plymouth, under ICLE/Deposition Skills for May 1–2, 2016. The room rate is \$139/night. Please call 734-414-0600 to reserve a room. Reservations must be made by April 17, 2016. Registrants are responsible for their own hotel expenses. **Persons with disabilities:** For special arrangements, please contact ICLE no later than seven days before the seminar. **Cancellation Policy:** In order to receive a full refund, you must notify ICLE by April 18, 2016. Registrants who cancel after April 18 will be refunded \$100. No refunds will be issued after April 25, 2016.