

## The More You Do—the More You SAVE!

As Your Partner in Practice, ICLE is committed to helping you with every aspect of your practice. That’s why we’ve teamed with CNA and Paragon Underwriters to help you save on malpractice insurance. Now, the more you do with ICLE, the more you save.

<p><b>Do It All and Save the Most!</b> The more you do with ICLE, the more you save. Each ICLE activity provides specific savings and savings may be combined.</p>	<p><b>Total Possible Savings 25%**</b></p>
<p><b>Be an ICLE Partner*</b> 1-3 consecutive years 4-10 consecutive years 10+ consecutive years</p>	<p>Save Up to 7% Save 5% Save another 1% Save another 1%</p>
<p><b>Be an ICLE Contributor*</b> For the last 1-3 years For the last 4-10 years For more than 10 years</p>	<p>Save Up to 7% Save 5% Save another 1% Save another 1%</p>
<p><b>Earn an ICLE Certificate*</b> Initial certificate Update certificate to current year</p>	<p>Save Up to 7% Save 5% Save another 2%</p>
<p><b>Major ICLE Conference Attendee*</b> Attend the most recent event</p>	<p>Save Up To 2% Save 2%</p>
<p><b>CNA Risk Control Participation</b> ICLE customers who also participate in CNA specific risk management initiatives.</p>	<p>Save Up To 2% Save 2%</p>

\*Savings are for Michigan lawyers only. Categories are defined as follows:

**ICLE Partner**

A lawyer is considered a Partner if they or their firm is a current subscriber to ICLE’s *Premium, Basic, or Judicial Partnership*. If subscription is purchased by a firm, an individual lawyer is NOT a subscriber, once they leave the firm unless they join another firm with an active subscription or purchases his or her own subscription within 30 days of disconnection from the original firm. Qualification for the additional longevity savings requires a continuous, uninterrupted subscription. For monthly payers, a missed payment qualifies as interrupted subscription. Calculations for Partnership subscriber of more than 10 years includes subscribers to these products: *ICLE’s Partnership or ICLE’s Online Library*.

**ICLE Contributor**

A lawyer is considered an ICLE Contributor if they are an advisory board member, a member of ICLE’s Executive Committee, or have contributed to a currently available form; online or print book; online or in-person seminar; How-To Kit; or Top Tips in Ten Minutes.

**ICLE Certificate**

A lawyer is considered a certificate holder if he or she completes all requirements of the individual certificate program. Current qualifying certificate programs include *Custody, Parenting Time, and Support Through Judgment; Essential Deposition Skills: An Employment Case; Essential Deposition Skills: A No-Fault Case; Elder Law Certificate Program; Family Law Certificate Program; and Probate & Estate Planning Certificate Program*. An updated certificate is not available for all of ICLE’s certificates. For certificates with available updates, an update holder must complete the initial certificate and the additional requirements for the update each year.

**Major ICLE Conference Attendee**

A lawyer is considered a major event attendee if he or she preregisters AND signs in at registration. 2% major event savings is limited to one event per year. Current major conferences include *Business Law Institute, Elder Law Institute, Family Law Institute, Health Law Institute, Intellectual Property Law Institute, Labor & Employment Law Institute, No-Fault Summit, Probate & Estate Planning Institute, and Tax Conference*.

\*\*Potential savings are determined by the specific lawyer and his or her practice. Savings are applied only to the individual, not a firm. Savings can only be obtained by providing a current ICLE Insurance Savings Eligibility Report found in the ICLE My Account area at [www.icle.org](http://www.icle.org).