

3 ON-DEMAND SEMINARS | BONUS LIVESTREAMS 05/24/22 & 06/23/22

# Bankruptcy Boot Camp

## Consumer Bankruptcies Are Expected to Rise Significantly. Assist Clients and Grow Your Practice.

**THREE-PART SERIES** Chapter 7, Chapter 13, and Litigation

REGISTER TODAY www.icle.org/bankbootcamp 877-229-4350



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## **Don't Miss These Featured Speakers**



Hon. Scott W. Dales U.S. Bankruptcy Court—Western District of Michigan, *Grand Rapids* 

Judge Dales has served on the court since 2007 and was appointed chief judge in 2013. He joins Judge Daniel S. Opperman from the Eastern District to share invaluable advice during a bonus livestream, "Bankruptcy Judges'

Top 10 Best Practices in Bankruptcy Court."



Tamara A. White Holzman PLLC, *Southfield* 

Tamara has 25 years of experience and is a frequent speaker for the Michigan Credit Union League, among others. She was instrumental in planning these seminars and, in addition to serving as moderator, gives you insights on adversarial proceedings and discovery.



Hon. Daniel S. Opperman U.S. Bankruptcy Court—Eastern District of Michigan, *Bay City* 

Judge Opperman has served as a bankruptcy judge since 2006. Along with Judge Dales, he shares answers to your burning questions during a bonus livestream: What are judges' pet peeves? What earns their respect? Don't miss out on this rare opportunity.



Michelle H. Bass Wolfson Bolton PLLC, *Troy* 

Michelle has 15 years of experience and manages the firm's consumer bankruptcy practice group. Her clients range from small business owners to individuals seeking to prevent foreclosure. She walks you through all things motion practice and contested matters.

## Why Buy All Three On-Demand Seminars?

Save \$70-90 compared to buying individual seminars. \$495 General | \$425 ICLE Partner

Be prepared to handle consumer bankruptcy issues from A-Z.

Earn a certificate of completion.

## Be Prepared with This Three-Part Series

Experts are predicting consumer bankruptcy filings to rise significantly, as various types of COVID-19 funding expire and new financial challenges arise. Don't miss this opportunity to help your clients get the relief they need and grow your practice.

Whether you have some bankruptcy experience or want to start handling these types of cases, these three on-demand seminars and bonus livestreams have you covered—including how to run your practice and get paid.

Michigan bankruptcy experts break down the essentials about Chapter 7, Chapter 13, and litigating in bankruptcy court. Watch one or two, or save money and get a certificate of completion when you watch all three.

You will be able to:

- Analyze client needs and determine whether bankruptcy is the right solution
- Negotiate and find successful alternatives to bankruptcy
- Prepare required forms properly
- Develop effective reorganization plans
- Build solid relationships with trustees and judges
- Exercise sound judgment in litigation

## **On-Demand Sessions** Welcome and Introductions

Tamara A. White, Holzman PLLC, Southfield

## Part 1—Chapter 7

## Start a Chapter 7 Bankruptcy Practice

Develop a plan to succeed in a Chapter 7 bankruptcy practice. Set up office procedures and streamline intake and case administration. Research practice resources and software. Master the requirements and qualifications and determine if Chapter 7 is appropriate for your client. Figure out proper exemptions and define liquidation. Analyze client needs, use the correct forms, and review the appropriate documents. Lauren E. Timmerman Powell, Powell Law Offices PC, Grapevine, TX

## Fill Out Chapter 7 Forms and Submit **Proper Paperwork**

Accurately complete Chapter 7 bankruptcy forms and submit supporting documents. Calendar and comply with all deadlines. List creditors, prepare schedules and statements, and cooperate with the trustee. Distinguish between reaffirmation agreements, lease assumptions, and redemptions.

Caralyce M. Lassner, Caralyce M. Lassner JD PC, Rochester

#### Represent Clients in Chapter 7 Proceedings

Apply the "means" and "totality of circumstances" tests and overcome a presumption of abuse. Advise clients confidently about their disclosure requirements, exemptions, preferences, taxes, and duties. Represent clients in Section 341 hearings. Understand the disclosure rules and how to get paid.

David S. Wilkinson, Frego & Associates - The Bankruptcy Law Office PLC, Dearborn Heights

## The Discharge of Debts and the Role of the Chapter 7 Trustee

Strategize around domestic support obligations, taxes, student loans, and other issues preventing your clients from getting a "fresh start." Analyze claims of fraud and work with the trustee.

Dean R. Nelson, Jr., The Taunt Law Firm, Birmingham

## Part 2—Chapter 13

## Get Started in Chapter 13 **Bankruptcy Proceedings**

Analyze when Chapter 13 is the appropriate vehicle for your clients, what exemptions exist, and if they meet the necessary qualifications. Review and calculate the "means" test. Learn to develop a debt adjustment plan. Distinguish what can and cannot be reorganized. Prepare for key deadlines. Help your clients make informed choices and avoid peril. Find successful alternatives and financial crisis management strategies if clients don't qualify for Chapter 13 treatment.

Charissa R. Potts, Freedom Law PC, Eastpointe

### Initiate Chapter 13 Proceedings

Draft Chapter 13 petitions, schedules, and debt adjustment plans. Claim available exemptions under federal and state law. Determine current monthly income. Properly treat claims and liens, including administrative expenses and attorney fees. Anticipate objections. Differentiate between wage orders and ACH. Deal with lien stripping and second mortgages.

Gregory J. Ekdahl, Keller & Almassian, Grand Rapids

## Mark Your Calendar! Two Bonus Livestreams in May and June

Enhance your on-demand learning. Get your questions answered via Zoom. Register for any of the three on-demand seminars, and you will have the option to register for two bonus livestreams—at no additional cost. If you can't make the livestreams, they will also be recorded and available for three years.

## Represent Clients in Preconfirmation Proceedings, Part 1

Prepare your client and case file for the 341 meeting of creditors. Overcome plan objections. Distinguish between cramdowns and modifications. Decide when to consider lien stripping. Review tax planning and debts that are entitled to priority status.

Jason P. Smalarz, Gold Lange Majoros & Smalarz PC, Southfield

#### Represent Clients in Preconfirmation Proceedings, Part 2

Handle lien stripping and issues of second mortgages. Read an appraisal. Deal with hardship discharge, when to seek it, and the applicable test. Effect proper service. Analyze proofs of claims and when to object to them.

Kimberly A. Bedigian, Stevenson & Bullock, Southfield

#### Modify Postconfirmation Plan

Address delinquencies to correct errors. Extend length of plan. Account for increased mortgage payments or post-confirmation defaults. Handle tax refunds and loan modifications. Get the "math" of the plan.

Roberta W. Andrews, Firebaugh & Andrews PLLC, Westland

## Part 3—Litigate in Bankruptcy Court

#### Litigation in Bankruptcy Court

Account for the jurisdiction and venue in bankruptcy court. Compare and contrast the Federal Rules of Bankruptcy Procedure with the FRCP. Research the local rules of the Eastern and Western Districts and use the appropriate forms. Grasp the powers of bankruptcy court judges and how core and non-core matters should be treated.

Mark H. Shapiro, Steinberg Shapiro & Clark, Southfield

#### Motion Practice and Contested Matters

File and serve motions and proposed orders. Handle avoidable transfers. Assume or reject executory contracts. Respond to notice of hearing. Prepare effectively for hearings. Represent your client in evidentiary proceedings. Michelle H. Bass, Wolfson Bolton PLLC, *Troy* 

#### Withdrawal and Abstention

Follow process to litigate claims and disputes in bankruptcy court. Get paid for your work. How and when is the reference to bankruptcy withdrawn? When does the court abstain, permitting litigation in federal district or state court? When can you pursue your own remedies? Charles J. Schneider, Charles J. Schneider PC, *Livonia* 

#### Adversarial Proceedings and Discovery

Differentiate between contested hearings and adversarial proceedings. Formulate a discovery plan tailored to your case. Conduct discovery with a tight budget and within time constraints. Adapt to bankruptcy discovery. Overcome discovery challenges. Issue subpoenas. Prepare your client for a Rule 2004 discovery deposition, if requested, or conduct one.

Tamara A. White, Holzman PLLC, Southfield

"Bankruptcy is highly nuanced. I am excited to share practical advice that will help attorneys who have little or no bankruptcy experience."

-Michelle H. Bass, Wolfson Bolton PLLC, Troy

#### Livestream 05/24/22, 12:00pm View from the Trustee's Office

An experienced Chapter 13 bankruptcy trustee shares her experience and advice on building a successful career in bankruptcy court. Learn the art of proposing resolution to the trustee. Build relationships across the practice and help transition clients through discharge and self-reliance. Use the trustee's 341 status sheet to prepare yourself and your client for the hearing with the trustee. Anticipate objections and questions from the trustee to achieve a successful plan confirmation.

Barbara Pietila Foley, Chapter 13 Trustee, Kalamazoo

#### Livestream 06/23/22, 12:00pm Bankruptcy Judges' Top 10 Best Practices in Bankruptcy Court

Get best practice tips, strategies, recommendations, and pet peeves from bankruptcy judges. What do the judges like and what earns their respect? From negotiation strategies to determining which claims are worth pursuing, and from use of mediation to avoiding common traps, perils, and pitfalls, get inside advice learned the hard way. Plus, get all your bankruptcy questions answered.

Hon. Scott W. Dales, United States Bankruptcy Court—Western District of Michigan, *Grand Rapids;* Hon. Daniel S. Opperman, United States Bankruptcy Court—Eastern District of Michigan, *Bay City* 

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## **Buy All Three and Save!**



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View from the Trustee's Office	22CK-0832	
(05/24/22, 12:00pm)	Total Amount Due	\$
Bankruptcy Judges' Top 10 Best Practices in Bankruptcy Court (06/23/22, 12:00pm)	Please make your payment online with credit card:	Ψ
These optional sessions will also be recorded and available on demand.	www.icle.org/bankbootcamp	
Prices guaranteed until 12/31/22. Cannot combine discounts. <b>Complete Seminar</b> <b>Policies:</b> www.icle.org/info/seminarpolicies. <b>Cancellation Policy:</b> No refunds will be issued after the on-demand seminar is made available to registrants. <b>Certificate of Completion:</b> If you complete parts 1, 2, and 3 of this series, you will receive a certificate of completion. You may advertise the fact that you	Alternate payment options: If you are unable to make your credit card payment online, please call ICLE to process: 877-229-4350. If you need to pay by check, please mail form with payment to: PO Box 1343, Ann Arbor, MI 48106	
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