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Take Your Mediation Skills to the Next Level

CLE: 8 | MCJE: 8 | Level: Intermediate/Advanced

It's the most convenient way to get your eight hours of advanced mediation training and stay certified. In just one day via Zoom, this interactive program will cover everything from opening statements to navigating an impasse to settling high emotions.

Using a case study, our all-star faculty walks you through video demonstrations of sample mediations, followed by in-depth discussions. No matter what style or type of mediation you prefer, revisit the time-tested models and techniques that will ensure your success—and help your parties find common ground.

You will be able to:

- Explore tried-and-true methods, as well as modern approaches
- Compare and better understand various models, including evaluative and facilitative
- Effectively handle tricky financial and relationship issues
- Grasp the pros and cons of a caucus
- Identify when venting and apologies can be productive

Experts You Will Hear From

Sheldon J. Stark
Mediator and Arbitrator, *Ann Arbor*

Paul F. Monicatti
Mediator and Arbitrator, *Troy*

Kathleen L. Bogas
Bogas & Koncius PC, *Bingham Farms*

Edward H. Pappas
Dickinson Wright PLLC, *Troy*

Nakisha N. Chaney
Salvatore Prescott Porter & Porter PLLC,
Northville

Zena D. Zumeta
Mediation Training & Consultation
Institute, *Ann Arbor*

Alex Green, IV
Alex Green IV PLLC, *Lathrup Village*

Schedule

8:15am	Welcome and Introductions
8:30am	Review of Case Study and Explanation of Videos
9:00am	Video: Comparing Styles of Mediation and Group Discussion The evaluative model in operation; pre-mediation conference calls; strategic mediator planning; role of opening statements; identification of issues; caucus versus plenary sessions; early stage techniques; model advantages/drawbacks; party/lawyer satisfaction; lessons learned.
10:50am	Break
11:05am	Video: Comparing Styles of Mediation and Group Discussion The facilitative model in operation; strategic mediator planning; role of venting; managing high emotions; use of apology; benefits and drawbacks of caucus; model advantages/drawbacks; party/lawyer satisfaction; lessons learned.
12:50pm	Lunch on Your Own
1:30pm	Videos: Dealing with Money and Relationships The evaluative and facilitative models in operation; initial analysis.
3:10pm	Break
3:25pm	Group Discussion of Both Models Instinct, intuition, and gut feeling; exchanging offers; impact of model differences; money techniques; relationship issues; other.
4:25pm	Reaching a Settlement and Closing the Mediation: Small-Group Discussion Techniques; offering mediator solutions; closing techniques; comparing party/lawyer satisfaction with the process; continuing to another day; when cases don't settle; other.
5:10pm	Wrap-Up: Large-Group Discussion Pros and cons of both models.